



# Compensation Plan – Monthly Requirements

|   | Personal Sales | Team Sales    | MSR <sup>1</sup> | Structure                                       | Level Pay |    |    |    |    | Group Pay <sup>2</sup> |    |    |    |    | Advancement Bonus<br>(1 <sup>st</sup> time achieved) |                            |
|---|----------------|---------------|------------------|---|-----------|----|----|----|----|------------------------|----|----|----|----|--|----------------------------|
|   |                |               |                  |   | L1        | L2 | L3 | L4 | L5 | G1                     | G2 | G3 | G4 | G5 |  |                            |
| Affiliate                                   | \$200 =Active  | None Required | No               |   | 2%        |    |    |    |    |                        |    |    |    |    |  |                            |
| <b>ADVANCED</b> Affiliate                   | \$200          | \$ 600        | No               |   | 3%        |    |    |    |    |                        |    |    |    |    |  |                            |
| <b>LEADING</b> Affiliate                    | \$300          | \$ 1,000      | No               |   | 4%        |    |    |    |    |                        |    |    |    |    |  |                            |
| <b>SENIOR</b> Affiliate                     | \$400          | \$ 1,500      | No               |   | 5%        | 2% |    |    |    |                        |    |    |    |    |  | 100 product credits        |
| <b>NANO</b> Influencer                      | \$500          | \$ 2,500      | Yes              | 1 Builder Leg*                                  | 6%        | 3% |    |    |    |                        |    |    |    |    |  | \$100 cash bonus           |
| <b>MICRO</b> Influencer                     | \$600          | \$ 4,000      | Yes              | 2 Builder Legs*                                 | 7%        | 4% | 2% |    |    |                        |    |    |    |    |  | \$200 cash bonus           |
| Influencer                                  | \$600          | \$ 7,000      | Yes              | 3 Builder Legs*                                 | 8%        | 5% | 3% | 1% |    |                        |    |    |    |    |  | \$300 cash bonus + gift    |
| <b>LEADING</b> Influencer                   | \$600          | \$ 12,500     | Yes              | 2 Builder Legs* +<br>1 Influencer Leg           | 8%        | 5% | 4% | 2% | 1% | 1%                     |    |    |    |    |  | 1,000 Travel Points        |
| <b>SENIOR</b> Influencer                    | \$600          | \$ 25,000     | Yes              | 1 Builder Leg* +<br>2 Influencer Legs           | 8%        | 5% | 4% | 2% | 1% | 2%                     | 1% |    |    |    |  | 2,000 Travel Points        |
| <b>DIRECTOR</b><br>Of Influence             | \$600          | \$ 50,000     | Yes              | 3 Builder Legs* +<br>3 Influencer Legs          | 8%        | 5% | 4% | 2% | 1% | 2%                     | 2% | 1% |    |    |  | 2,000 Travel Points + gift |
| <b>EXECUTIVE DIRECTOR</b><br>Of Influence   | \$200          | \$ 120,000    | Yes              | 3 Leading<br>Influencer legs<br>+ 1 New Gen Q** | 8%        | 5% | 4% | 2% | 1% | 2%                     | 2% | 2% | 1% |    |  | 2,000 Travel Points + gift |
| <b>SENIOR EXEC DIRECTOR</b><br>Of Influence | -              | \$ 250,000    | Yes              | 3 Senior Influencer<br>Legs<br>+ 1 New Gen Q**  | 8%        | 5% | 4% | 2% | 1% | 2%                     | 2% | 2% | 2% | 1% |  | 2,000 Travel Points + gift |

**Note 1 – MSR = Maximum Sales Rule:** Up to 50% of Team Sales (TS) can come from any individual leg or from your own Personal Sales (PS).

**Note 2 – Group Pay** = A downline group starting at the career title of Influencer or higher and includes everyone below them down to, but not including the next Influencer or higher Career Title. Group Bonus pay is in addition to Level Pay and all other bonuses.

\* **Builder Leg** = A leg with \$1,000 or more in Team Sales (TS)

\*\* **New Gen Q** = A new 1<sup>st</sup> Gen Influencer in a rolling 12-month period



# Monthly Commissions & Bonus Structure

## PERSONAL SALES COMMISSION

| Personal Monthly Sales | Commission |
|------------------------|------------|
| \$0 - \$799            | 25%        |
| \$800 - \$1,499        | 30%        |
| \$1,500 - \$2,999      | 35%        |
| \$3,000 +              | 40%        |

## QUICK START BONUSES (WITHIN 1<sup>ST</sup> FULL 2 MONTHS)

| Requirements              | New Recruit        | Mentor Bonus      |
|---------------------------|--------------------|-------------------|
| \$500 in Personal Sales   | 50 Product Credits | 500 Travel Points |
| \$1,000 in Personal Sales | \$100 Cash Bonus   | \$100 Cash Bonus  |

## PRODUCT CREDITS AND TRAVEL POINTS

| Personal Monthly Sales | Product Credits* | ▷ | Travel Points**                   |
|------------------------|------------------|---|-----------------------------------|
| \$600                  | 30               |   | 600                               |
| \$800                  | 40               |   | 800                               |
| \$1,000                | 50               |   | 1,000                             |
| \$2,000                | 100              |   | 2,000                             |
| \$3,000                | 150              |   | 3,000                             |
| Above \$3,000          | -                |   | 1 per every \$1 of personal sales |

## ADVANCEMENT BONUSES

(within your first 6 calendar months)

| Bonus Paid To | "Paid As" Title Advancement              |  |  |  |
|---------------|--|--|--|--|
|               | Senior Affiliate                         | Nano Influencer                          | Micro Influencer                         | Influencer                               |
| New Affiliate | 100 Product Credits                      | \$100 Cash Bonus                         | \$200 Cash Bonus                         | \$300 Cash Bonus + Gift                  |
| Mentor        | 50 Product Credits                       | \$50 Cash Bonus                          | \$100 Cash Bonus                         | \$150 Cash Bonus                         |
| Time Period   | within 1 <sup>st</sup> 3 calendar months | within 1 <sup>st</sup> 4 calendar months | within 1 <sup>st</sup> 5 calendar months | within 1 <sup>st</sup> 6 calendar months |

\* Credits for Personal Sales are not cumulative. A combined maximum of 500 product credits can be earned per month

\*\* Travel Points can be purchased with Product Credits and are convertible at a rate of 1 Product Credit = 20 Travel Points