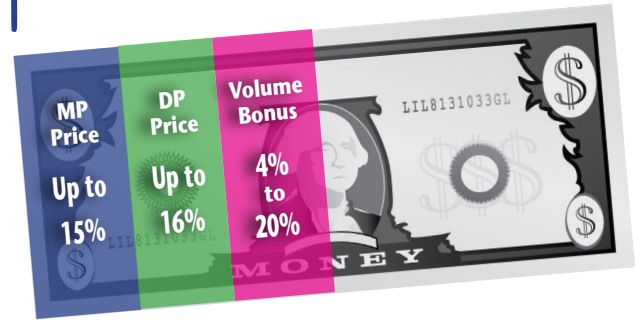


The Shaklee® Compensation Plan

Shaklee has one of the most generous compensation plans in our entire industry. The company returns about one-half of every dollar they receive back to the field in the form of bonuses and incentives! This flyer shows you the many ways you can earn income from Shaklee.



Price Differential

The earnings you'll receive on products you sell directly, or from your members ordering directly from Shaklee.

Your Volume	SRP to MP	MP to DP	Your Earnings*
500	15%	-	\$75
1,000	15%	-	\$150
2,000*	15%	12%	\$540
3,000*	15%	12%	\$810

*Earnings are based on all sales at SRP. Your results will vary. Must be a Director or higher to receive DP.

Personal Volume PV Bonuses

The monthly bonus you'll receive based on the total volume of your personal Shaklee group. This includes everyone who is NOT yet a Business Leader.

Your PV	Shaklee Bonus %	Your Bonus
250 - 499	4%	\$10 - \$20
500 - 999	8%	\$40 - \$80
1,000 - 1,499	12%	\$120 - \$180
1,500 - 1,999	14%	\$210 - \$280
2,000 +	20%*	\$400 +
3,000 +	20%*	\$600 +

*Must hold Director or higher to receive 20% volume bonus.

Generational & Infinity Bonuses

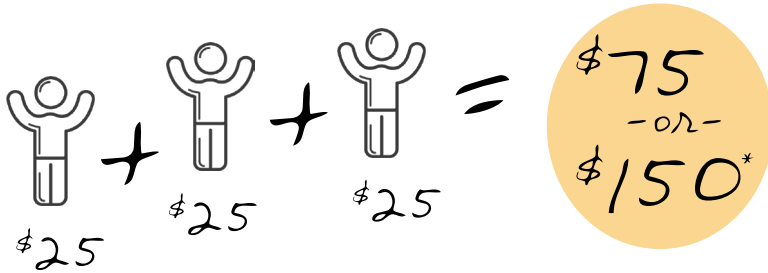
The monthly volume override you'll receive from all Business Leaders in your group, PLUS all Business Leaders in their groups, up to six levels deep.

Title	BL's	OV	1st	2nd	3rd	4th	5th	6th	Average Income*
Director	0								\$10,608
Sr. Director	1		6%	3%					\$13,579
Coordinator	2		6%	4%					\$22,105
Sr. Coordinator	2	10,000	6% + 2%	5% + 2%					\$33,919
Executive Coordinator	3	20,000	6% + 3%	6% + 3%	4% + 3%				\$49,479
Sr. Executive Coordinator	3	30,000	6% + 4%	6% + 4%	4% + 4%				\$65,259
Key Coordinator	4	50,000	6% + 5%	6% + 5%	4% + 5%	4% + 5%			\$98,925
Sr. Key Coordinator	5	75,000	6% + 6%	6% + 6%	4% + 6%	4% + 6%			\$122,299
Master Coordinator	6	100,000	6% + 7%	6% + 7%	4% + 7%	4% + 7%	3% + 7%		\$208,246
Sr. Master Coord.	8	200,000	6% + 7.5%	6% + 7.5%	4% + 7.5%	4% + 7.5%	3% + 7.5%	3% + 7.5%	\$302,215
Pres. Master Coord.	10	500,000	6% + 8%	6% + 8%	4% + 8%	4% + 8%	3% + 8%	3% + 8%	\$588,028

*Average income figures are based on 1099-MISC for all U.S. Business Leaders. True Infinity Bonuses are in red.

"Prove It Share It" Bonuses — PAID DAILY!

Earn \$25 every time you personally sponsor a new Preferred Member, or Distributor, with a Prove It Challenge. *Earn three bonuses within a calendar month and receive an additional \$75, for a total of \$150.



20K in 2020 Challenge

The \$20K in 2020 Incentive is designed to reward Business Leaders for developing organizations and increasing in rank. These bonuses are paid in addition to Prove It Share It Bonuses, Price Differential, PV Bonuses, and Monthly Volume Bonuses. Awards may be combined, up to a maximum of \$20,000.

New First Time Rank	Maintenance Required	Award Earned
Senior Director	Achieve + 3 months	\$1,000
Coordinator	Achieve + 3 months	\$3,000
Senior Coordinator	Achieve + 3 months	\$6,000
Executive Coordinator	Achieve + 3 months	\$10,000
Sr. Executive Coordinator	Achieve + 3 months	\$12,000
Key Coordinator	Achieve + 3 months	\$20,000
Sr. Key Coordinator	Achieve + 3 months	\$20,000
Master Coordinator	Achieve + 3 months	\$20,000
Sr. Master Coordinator	Achieve + 3 months	\$20,000
Presidential Master Coordinator	Achieve + 3 months	\$20,000

Bonus Car Program

Senior Directors and above can qualify for car bonuses to pay for a lease (or purchase) of a brand new car, with extra incentives for those who lease or purchase hybrid vehicles.

Rank	Monthly Earnings*	Rank	Monthly Earnings
Senior Director	\$225 to \$250	Senior Key	\$450 to \$500
Senior Coordinator	\$325 to \$375	Master Coordinator	\$500 to \$600
Senior Executive	\$400 to \$450	Presidential Master	Keys to Mercedes



*Higher earnings are for "hybrid" automobiles.

Free Incentive Travel

Our 2021 trips. You qualify by sponsoring, increasing rank and promoting directors on your team.



Travel to Costa Rica

Dream Trip 2021



Travel to Australia

Top Achievers 2021

